



A Glance at Our Company—Services, Financial, & Other Information

Trumbo Electric, Inc., is the oldest electrical contractor in western Virginia and the only one licensed to practice electrical engineering. TEI, a pioneer in design/build construction; performs industrial, institutional, and healthcare electrical installations ranging in size from several thousand dollars to over \$10 million. Our highly qualified engineering staff is able to provide clients with electrical systems of higher quality, lower costs, reduced design time, and enhanced flexibility, along with better documentation, and more efficient communication. During our 68+ year history, TEI has never failed to complete a project on schedule, nor been assessed any liquidated damages. More over, TEI has never been involved in any type of litigation.

Preconstruction Services:

- Site Surveys
- Master Planning
- Feasibility Studies
- Engineering and Design
- Budgeting
- Value Engineering

Power Distribution Systems:

- 100% Redundant Power Distribution Systems for Critical Applications
- Low and Medium Voltage Power Distribution Design and Installation
- Electrical Switchgear and Equipment
- 600 Volt, 5KV, 15KV, and 25KV Power Distribution Systems

Building Systems:

- Industrial Electrical Equipment Power and Controls Wiring
- Indoor Lighting Systems
- Exterior Lighting Systems
- General-Purpose Power Distribution
- Industrial Controls and Automation Systems
- Control System Design
- Custom Control Panel Design and Construction
- Machine, Process, and Facility Control and Automation
- PLC Controls Systems, Networking and HMI (Human-Machine Interfacing)
- Retrofit and Upgrade of Existing Control Systems
- Troubleshooting and Repair
- Emergency Power Systems
- Stand-By and Prime Power Generator Installations
- UPS Systems
- Fire Alarm Systems
- Security Systems
- Intercom Systems
- Nurses Call Systems
- CATV Systems
- Data Systems

Other Services:

- Arc flash Studies
- Distribution System Surveys and Mapping
- Efficiency Analysis of Distribution Systems
- Load Shedding/Sharing
- Lighting Efficiency Analysis/Retrofit
- Power Quality Monitoring/Load Monitoring

Diagnostic Testing/Preventive Maintenance:

- Thermal Imaging
- Insulation Resistance Testing
- HiPot Testing
- Underground Fault Location
- Underground Cable Tracing
- Circuit Tracing

Financial and Other Information:

- Average Annual Sales of \$17 Million
- Bondable to \$15 Million for Single Projects, \$30 Million Aggregate
- Rated 3A1 by Dunn & Bradstreet (D&B #00-314-0779)
- 80% of Current Revenues Attributable to Repeat Customers
- 85+ Full Time Employees
- All Workmanship Standards Meet or Exceed Those of NECA 1.
- Extensive Inventory of Electrical Materials and Heavy Equipment Enables TEI to Respond to Needs Quickly and Provides 24-Hour Service capability

About our Staff:

- 26 Years under Current Management
- Two Licensed Professional Engineers and 2 Degreed Unlicensed Engineers on Staff
- Project Management Staff with Average of 25.5 Years Electrical Experience (23 of those with Trumbo Electric)
- Project Superintendent Staff with Average of 18 Years Experience with Trumbo Electric
- Field Staff with Average of 10 Years Experience with Trumbo Electric
- Five Service Technicians Offering 24-Hour Service

